



Detlef Kurzbuch

Born in Dortmund – at home in Coburg, Bavaria, married, 3 children, sporty, dynamic

Qualification

- Education as a transport and logistics clerk
- Business studies
- Leadership & Executive Training
- Navy Corporal

Experience

- Rhenus: Project Manager | Branch Manager | Managing Director | Board Member
- Schenker: Project Manager | Regional Manager | Managing Director | Head Office Leader | Advisory Board
- ID Logistics: National Site Manager | Chief Commercial Officer | Director

Skills

- Leadership: Team-oriented | Result-oriented | Motivating | Supportive & demanding
- Personal: Strategic thinking - Operational acting | Success-oriented | Pragmatic | Innovative | Speaker
- Technical: eCOM/Retail | FMCG | Industrial | Automotive | After-Sales | Real Estate | CSR

Projects (excerpt)

- Merger Siemens / Schenker
- Establishment & development of logistics company (Europe)
- Implementation of growth strategy (Germany / Europe)
- Establishment of central business development units (Germany / Europe)
- Ramp-up logistics centers up to 800 employees
- Turn Around | Ramp-Down projects
- Real-Estate-Projects - development / implementation / commissioning
- Project-Management of major projects >850 million € turnover
- Development of Sales Organization for SME (small medium enterprise) service provider
- Create efficient Pipeline-Management and Winning Strategies (SME)
- “Next level – Contract Logistics” (SME)
- Installation of “Lighthouse-Logistic-Centers” (SME)